



REGIONAL MANAGER, AFTERMARKET

Winner of the *Global Water Company of the Year* at the 2020 Global Water Awards, H₂O Innovation is a leader in customized water and wastewater treatment solutions using membrane technologies. We have an enthusiastic team of professionals working in an international and ever-growing environment. H₂O Innovation work culture is based on 3C's: Celebrate & Communicate & Care.

Our values (**L'EAU**): Loyalty – Entrepreneurship – Achievement - Unity

THE POSITION:

The **Regional Manager** will hold a permanent & full-time position and will work from home in the Midwest US territory.

- Increase sales of aftermarket products and services in the assigned region;
- Developing and maintaining relationships with membrane system operators, engineering firms, project developers, etc;
- Visit existing customer sites and provide hands-on support of membrane treatment and associated pre and post-treatment systems;
- Attend and make presentations at industry trade shows to promote our business;
- The position requires considerable travel.

SKILLS & ATTRIBUTES DESIRED

- Mechanical aptitude;
- Degree in engineering or chemistry field (preferred);
- Experience with membrane systems such as reverse osmosis (RO), ultrafiltration (UF), nano-filtration (NF), media filtration, etc. (preferred);
- Minimum of 5 years of technical sales experience, with strong customer focus;
- Strong presentation and communication skills;
- Ability to work autonomously, self-starter, organized and rigorous;
- Technical problem-solving skills;
- Ability to travel up to 75% throughout the US.

CONDITIONS

Overall remuneration including:

- Reimbursement of vehicle expenses under H₂O fixed and variable reimbursement;
- Group insurance plan;
- 401k plan;



- 10 statutory holidays per year;
- Share Purchase Plan;
- Vacation and sick days.

JOIN US!

To apply for this position, please send your resume and a cover letter by e-mail to hr@h2oinnovation.com.

H2O Innovation is an equal opportunity employer.

Only applicants selected for interview will be contacted.