



NOVEMBER 2022

WELCOME TO BILBAO!

Logistics Presentation

PIEDMONT

Cecilia Grijelmo & David Jimenez

Piedmont



DISTRIBUTOR SUMMIT

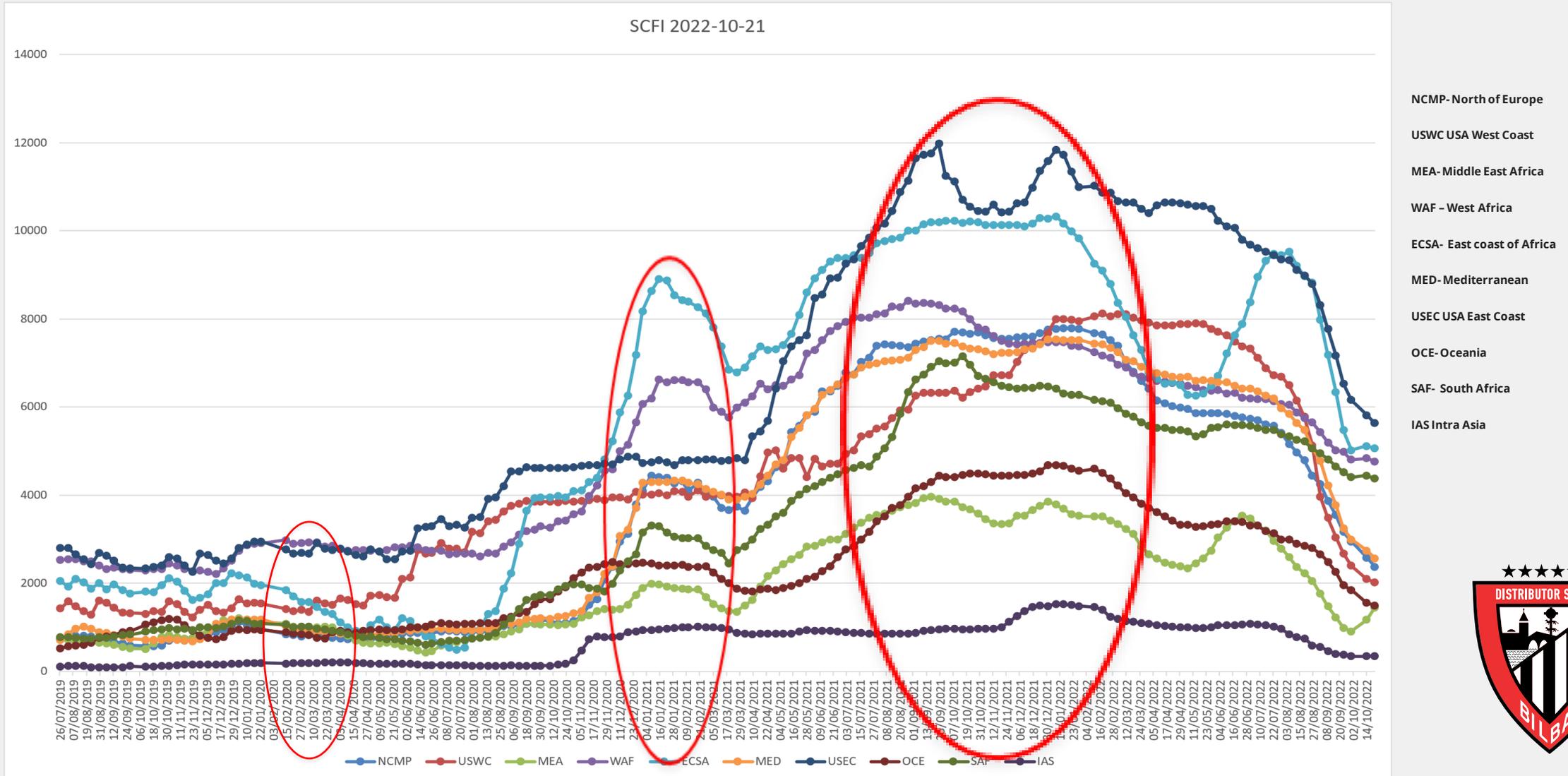
NOVEMBER 13-17, 2022

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Current Situation of International transport caused by COVID-19

. Increase in Freight prices of FCL from China to the rest of the world

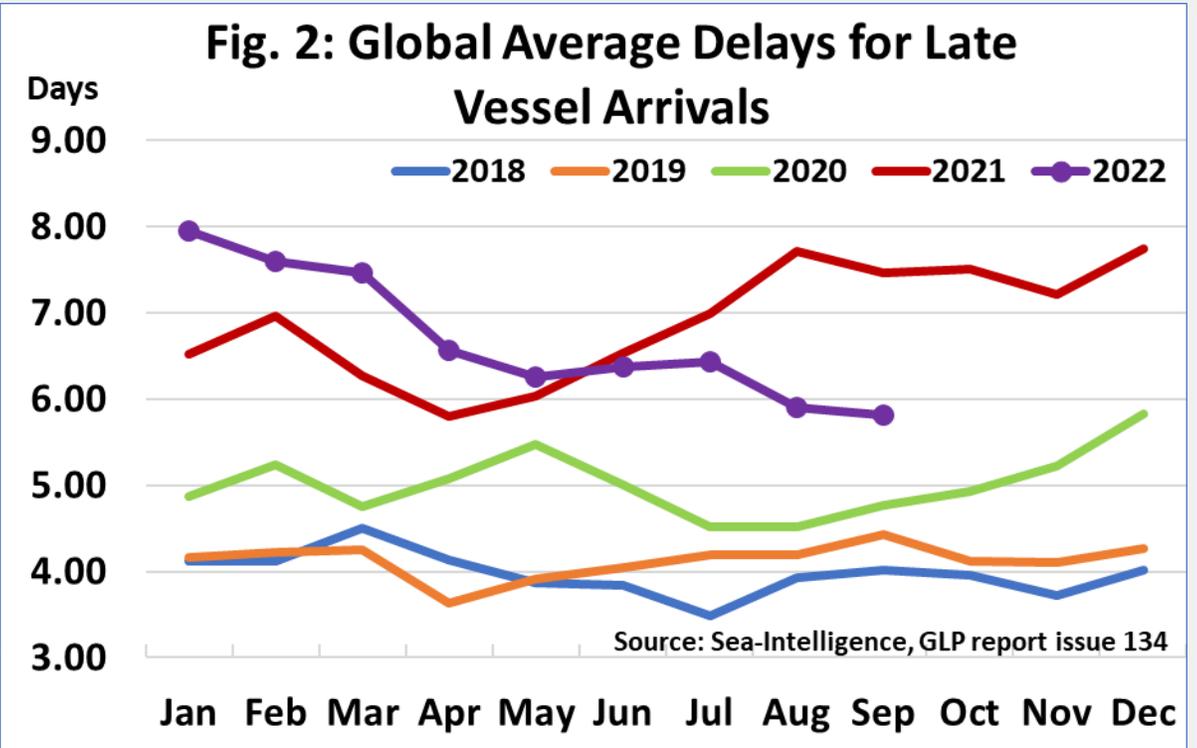
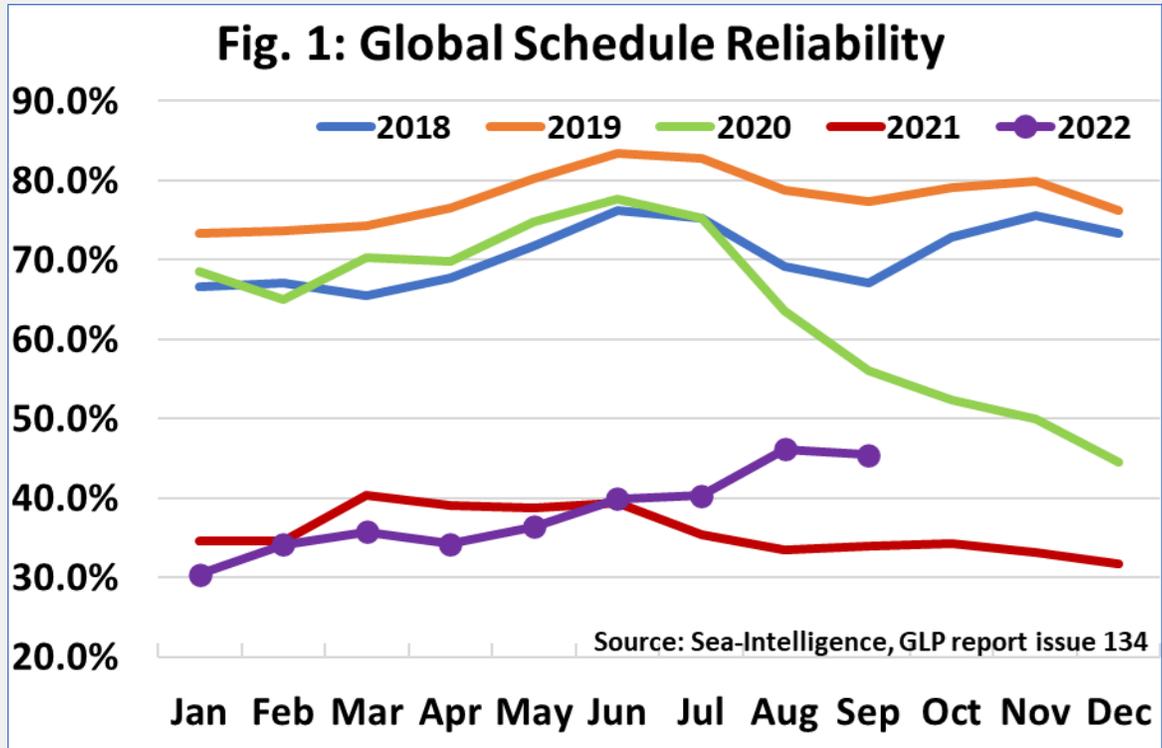


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Current Situation of International transport caused by COVID-19

- Reliability and Transit time of International Transport.



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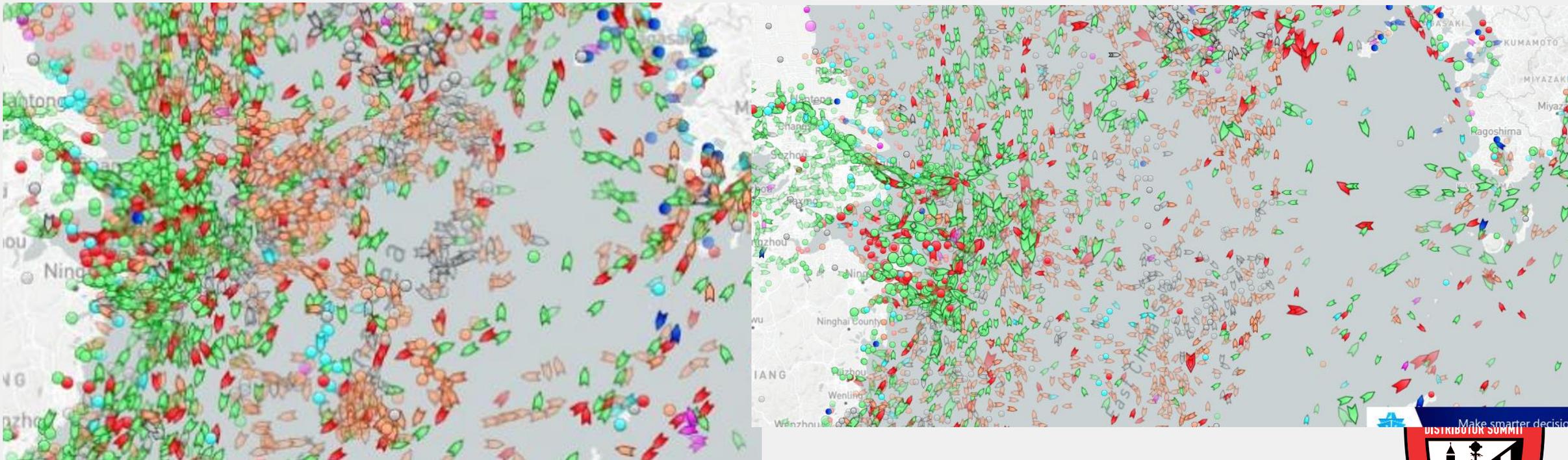


Current Situation of International transport caused by COVID-19

- Congestion in Chinese Ports.

Shanghai Port April 2021

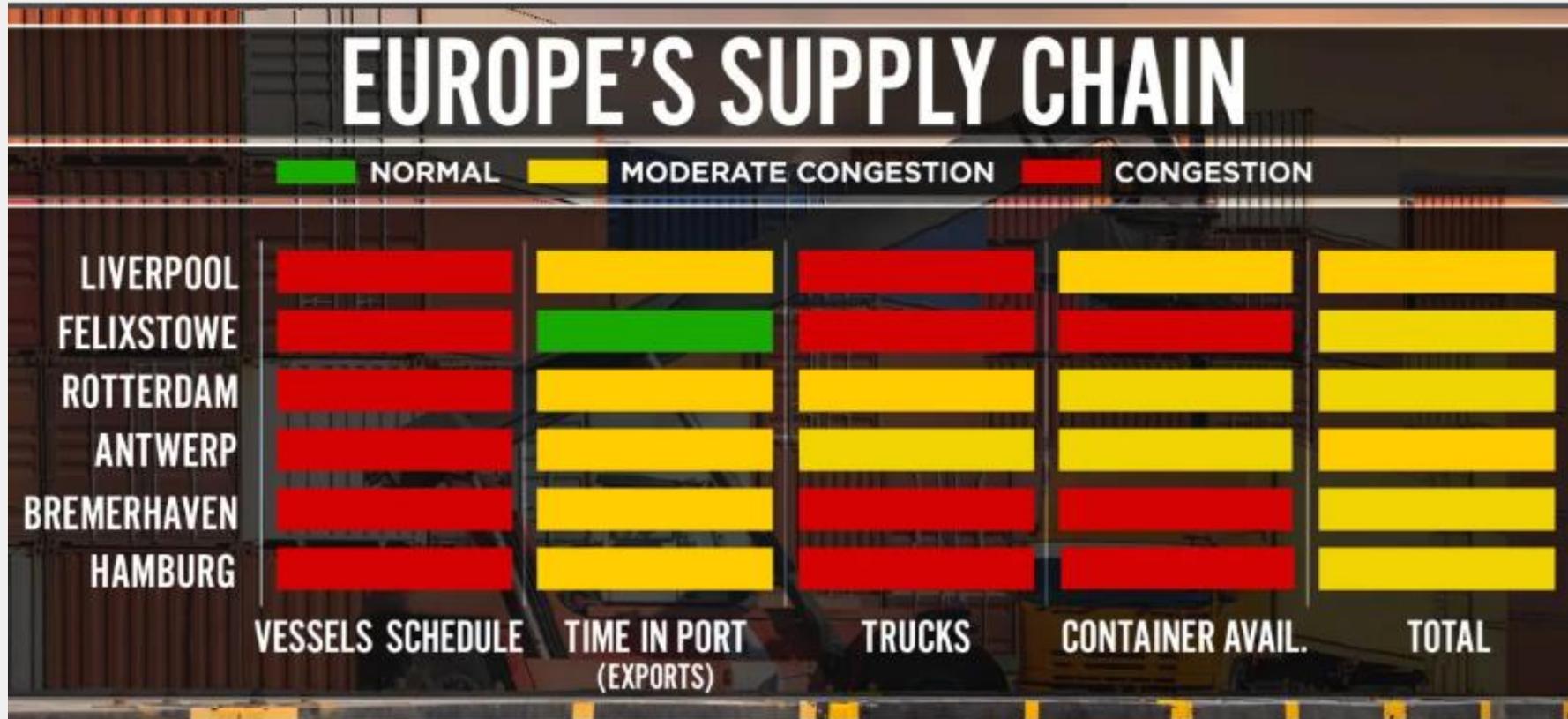
Shanghai Port November 2022



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Current Situation of International transport caused by COVID-19

- Congestion in European ports.

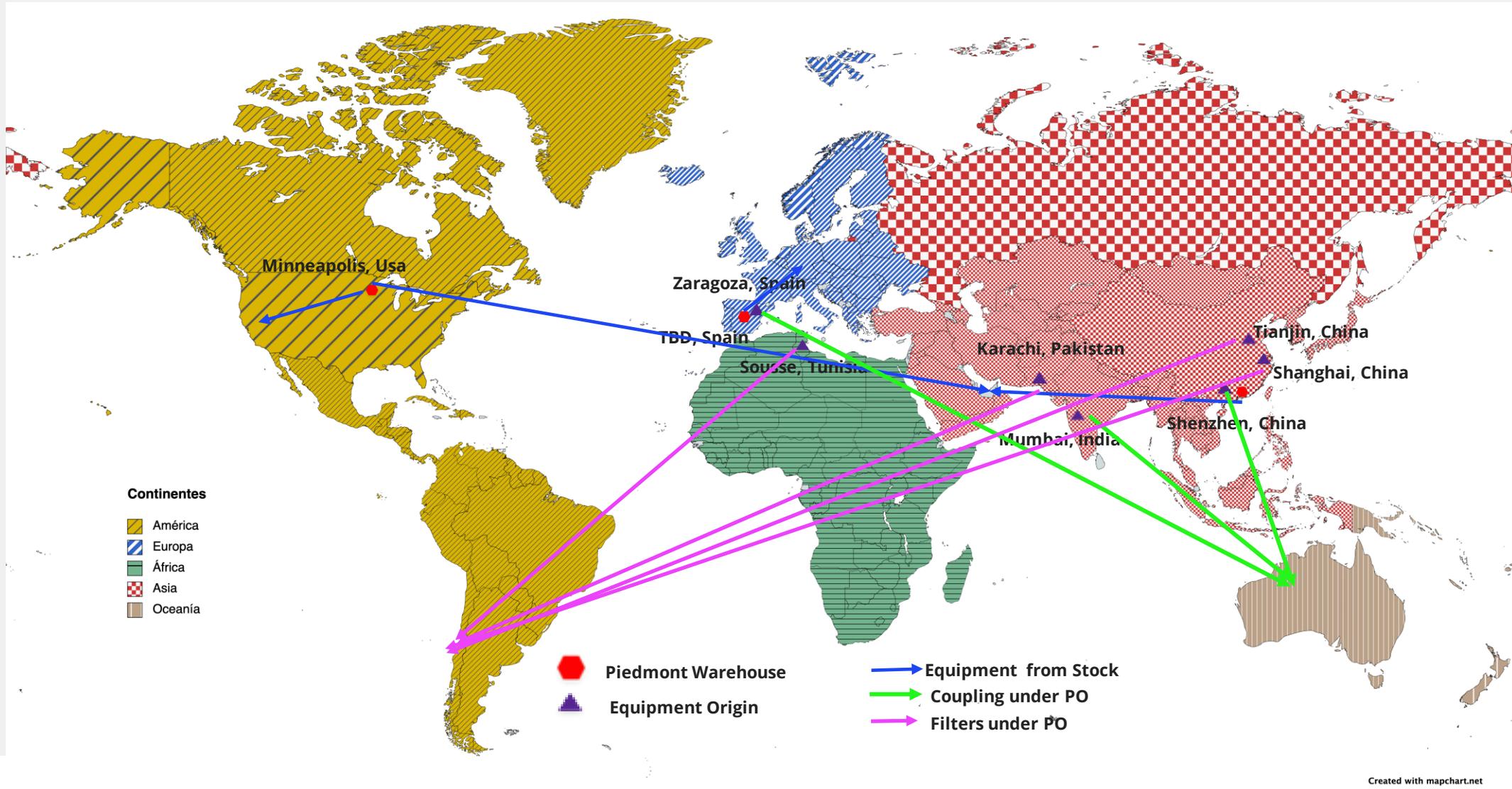


* <https://www.cnn.com/2022/10/10/second-strike-at-liverpool-to-add-to-european-port-congestion.html>



Logistics Presentation

Piedmont Logistics Strategy- Cross Trade



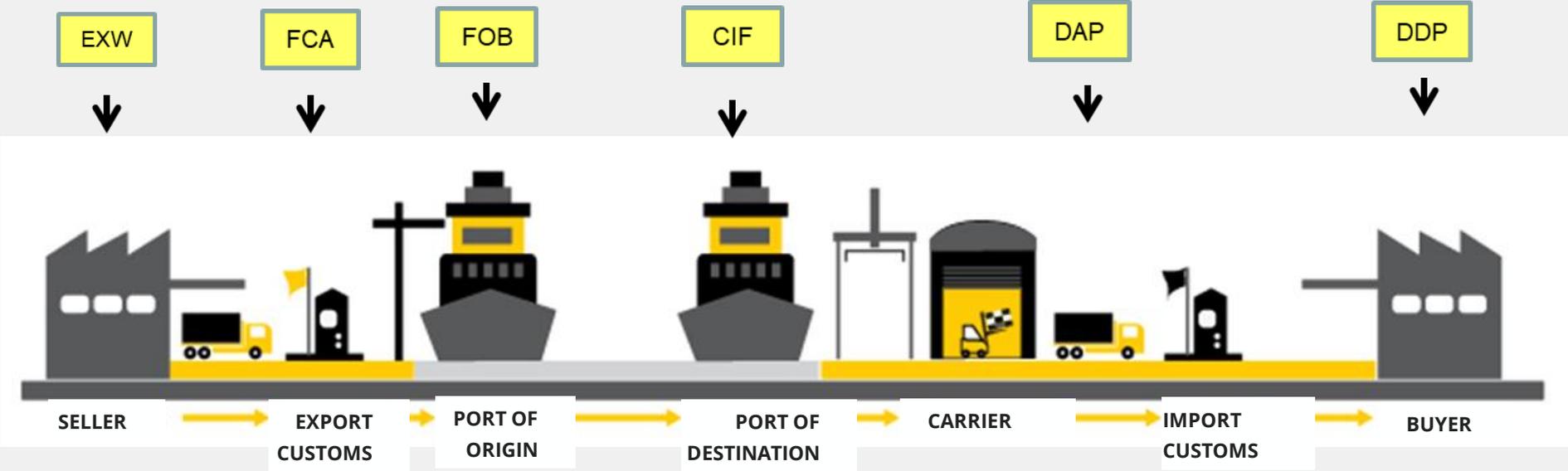
Created with mapchart.net

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Delivery Options

- Piedmont offers a wide delivery options pending of the necessity of the client



Logistics Presentation



Export/import shipping documentation customization

- Shipping documents- depending on the origin and local regulations.

Piedmont

Commercial Invoice No.

Piedmont Pacific Inc. a business of H2O Innovation Inc
 330, rue St-Vallier Est Suite 340
 Quebec City, QC G1K9C5 CANADA
 Tel: + 1 418-688-0170
 Fax: + 1 418-688-9259

DATE

Consigned to

h2o innovation
 knowledge to share

Commercial Invoice No

H2O INNOVATION INC
 On behalf of Piedmont Pacific
 C/ Uribitarte, N°18, 6º
 48001 Bilbao
 Bizkaia
 Spain
 CIF W4041537D
 EORI: N4041537D

DATE 31-1-22

Consignee:

Piedmont

Commercial Invoice No.

PIEDMONT PACIFIC CORP
 8900 109th Ave N, Champlin
 MN 55316 Minneapolis
 USA

12/11/2019

Consigned To:

Customer ID	Customer PO No.	Project Name
Sales Rep ID	Shipping Method	Ship Date

Piedmont

商业发票号 / Commercial Invoice No.

PIEDMONT PACIFIC INC. a business of H2O Innovation Inc
 330, rue St-Vallier Est Suite 340
 Quebec City, QC G1K9C5 CANADA

5/12/2019

收货人/Consigned to :

顾客 ID / Customer ID	采购订单号 / Customer PO No.:	项目 / Project Name:
卖方 ID / Sales Rep ID	邮寄方式 / 国际贸易术语 - Shipping Method / INCOTERM:	发货日期 / Ship Date:



Logistics Presentation



Export/import shipping documentation customization

- **HS CODE**

Importation to USA 8421.99.0140

001	Invoice Number 001/B527243			N		
	FIL/PURIF MACH PARTS, F/WA					
	8421.99.0140	525 KG	520 KG	41,581	Free	0.00
				C780		
	499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	144.04
	501 HARBOR MAINTENANCE FEE (HMF)				0.125%	51.98

Importation of Flexible Coupling to European Union. No antidumping rules.

Steel couplings: 7307229090

Stainless Steel Bolt 7318159585

Stainless Steel Nut 7318163990

Stainless Steel Washer 7318220091

Silicon Bronze nuts 74153300



Logistics Presentation



Export/import shipping documentation customization

- **Certificate of Origin** We can issue from diverse Chamber of commerce, China, Spain, Canada, USA and Pakistan.

1. Expeditor, Expéditeur, Consignor المرسل المرسلة H2O INNOVATION INC URIBITARTE, 18 - 6º 48001-BILBAO BIZKAIA On behalf of GS INIMA ENVIRONMENT SAU		N.º 0638337 -CC 2022/CO/05649 ORIGINAL
2. Destinatario, Destinataire, Consignee المرسل اليه GS INIMA BARKA 5 DESALINATION SAOC REGISTRATION NUMBER 1376979 PO BOX 294, POSTAL CODE 103 Jawharat A'Shati Commercial complex Muscat Sultanate of oman		COMUNIDAD EUROPEA COMMUNAUTE EUROPEENNE EUROPEAN COMMUNITY المجموعة الأوروبية 欧洲共同体 CERTIFICADO DE ORIGEN CERTIFICAT D'ORIGINE CERTIFICATE OF ORIGIN شهادة المنشأ 原产地证明
4. Informaciones relativas al transporte (Mención facultativa) Informacións relativas au transport (Mention facultative) Transport details (Optional) ملاحظة 运输情况 BY OCEAN TRANSPORT		3. País de origen, Pays d'origine, Country of origin Union Europea - España / European Union - Spain
5. Observaciones, Remarques, Remarks ملاحظات 注意 PURCHASE ORDER N: BA-GSI-CON-CAR-024 EXPEDITION NUMBER 14/22		1. Exporter SHENZHEN GRAND IMPORT AND EXPORT CO. LTD. SHENZHEN CHINA VIA PIEDMONT PACIFIC INC. 330 RUE ST-VALLIER EST SUITE 340 QUEBEC CITY, QC G1K9C5 CANADA
2. Consignee WALTER & ENVIRONMENTAL SERVICES CO. LTD. SARI STREET, SARI GATE BUILDING, BLOCK B, 3RD FLOOR OFFICE NO. 303B - JEDDAH SAUDI ARABIA		Serial No: CCPIT700 2204194303 Certificate No: 22C4403A2193J08363  CERTIFICATE OF ORIGIN OF THE PEOPLE'S REPUBLIC OF CHINA
3. Means of transport and route FROM SHENZHEN TO JEDDAH, SAUDI ARABIA BY AIR		5. For certifying authority use only CHINA COUNCIL FOR THE PROMOTION OF INTERNATIONAL TRADE IS CHINA CHAMBER OF INTERNATIONAL COMMERCE
4. Country / region of destination JEDDAH, SAUDI ARABIA		VERIFY URL: HTTP://CHECK.CCPITECO.NET/

UNeDocs Page 1 / 1		
1 Consignor (Exporter) PIEDMONT PACIFIC INC 330 Rue St. Vallier Est Suite 340 Quebec, Quebec City, G1K9C5 CANADA	Nº CC-22-119523	COPY Consignor Reference C30
2 Consignee ACCIONA AGUA SA PHILIPPINES BRANCH 15F TOWER 2 INSULAR LIFE CORPORATE CENTER INSULAR LIFE DRIVE FCC TIN N° 009725409000 ALABANG MUNTINLUPA CITY, 1781 PHILIPPINES	 CERTIFICATE OF ORIGIN ICC Accredited Chamber CA1900101 Verify at: certificates.iccwbo.org	
3 Country of origin TN TUNISIA	5 Remarks (incl. Invoice Number) PHOZC1 - LAGUNA LAKE-WATER TREATMENT PLANT	
4 Transport details (Optional) By Ocean Freight		

- **SaberCertificate, Saso**, for the entry of equipment in Saudi Arabia

شهادة مطابقة الشحنة

Shipment Certificate of Conformity

نحن، أس جي أس جلف ليمتد، تحت رقم القبول و التعيين 0062 نصادق على أن المنتج المدرج أدناه قد تم تطبيق جميع إجراءات تقويم المطابقة الواردة في اللوائح و المواصفات الفنية ذات العلاقة بالإضافة، و تبين أنه مطابق للوائح و المواصفات الفنية كما هو موضح أدناه:

We, SGS Gulf Limited ROHQ/Regional Office, 0062 certify that the below tested product has been subjected to the conformity assessment procedures mentioned in the relevant standards and Technical Regulation/s as shown below :



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Export/import shipping documentation customization

- **Documents for payment-** We work with different figures of the payment against documents.
 - Documentary Letter of Credit
 - Cash against Documents,
 - Government platforms- as for example de Cargo X



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Lessons Learned – Reverse of Experience

- Lashing of filters



Logistics Presentation

Lessons Learned – Reverse of Experience



- Improvement on the packaging,

Stackable wood cases



Reinforce for the elements



Wood Crates for small and middle filters



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Lessons Learned – Reverse of Experience

- Photos of loading, lashing certificate and POD.



Logistics Presentation

Lessons Learned – Reverse of Experience

- Photos of loading, lashing certificate and POD.

CABINET D'EXPERTISES MARITIMES
 SALEM JAZIRI
 INGENIEUR EXPERT AGREE AUPRES DES
 TRIBUNAUX EN CORPS ET FACULTES
 COMMISSAIRE AUX AVARIES
 7, Rue Ali Bey Bureau C4
 4000 – SOUSSE TUNISIE
 TEL/FAX : 73 203 373
 Mobile : 0021698321996
 e-mail: salemjaziri@gmail.com



مكتب الاختبارات في الشؤون البحرية
 سالم الجزيري
 مهندس خبير لدى المحاكم
 في أجسام السفن والبضائع
 معادين أضرار لدى شركات التأمين
 7، نهج علي باي مكتب عدد س.4
 4000 سوسة - تونس
 الهاتف/الفاكس: 73203373
 الجوال: 0021698321996

LASHING CERTIFICATE

CERTIFICATE N° : 33/22

VESSEL : M/V «ARK FITURA» AT RADES PORT ON 20/07/22

GOODS : - 02 CONTAINERS 40' EACH ONE CONTAINING
 03 PACKAGES OF FILTER HH-X- PCF-21-60 PN6
 - DN1100, GROSS WEIGHT 3,480 MT.
 - 01CONTAINER 20' CONTAINING 01 PACKAGE
 OF FILTER HH-X- PCF-21-60 – PN6-DN1100, + 02
 WOOD PACKAGES OF FILTRE HH-X-PCF-3-60-
 PN6- DN500 + 01 PACKAGE OF ACCESSORIES,
 GROSS WEIGHT 2,210 MT

CONTAINERS 40'REF : CMAU862039/0 ; TRHU584852/3

CONTAINERS 20'REF : CMAU087628/2

SELLER : GENIE DE COMPOSITE ETUDE ET REALISATION
 (CGER) KSIBET SOUSSE – TUNISIA

NOTIFY : OCP S.A
 2, RUE EL ABTAL HAY ERRAHA
 CASABLANCA - MOROCCO



DELIVERY NOTE SPAIN

Invoice No.	PO000291 // C301532 SPAIN	Invoice Date	13-6-22	Page No.	1 of 1	Total Pages	1
Exporter/Seller/Consigner, Address, Phone, Bank A/C	Piedmont Pacific Inc. a business of H2O Innovation Inc 330, rue St-Vallier Est Suite 340 Quebec City, QC G1R5C5 CANADA						
Importer / Buyer/Consignee Name, Address, Phone& Ref. PO No. & Date	Rasulid Industrial Company and Advanced Water Technology Company, P.O.Box 5597 Jeddah 21548, Saudi Arabia						
Shipper Name, Address, Phone	Piedmont Pacific Inc. a business of H2O Innovation Inc 330, rue St-Vallier Est Suite 340 Quebec City, QC G1R5C5 CANADA +361702662791						
Delivery Terms, Place, Date	<input type="checkbox"/> FAS <input type="checkbox"/> FOB <input checked="" type="checkbox"/> Ddp INCOTERM						
Goods Made in (country of Origin)	SPAIN						
Documentary LC number	JLC 6601873						
Port of Entry	Jeddah, Saudi arabia						
Total No. of Packages	4	Total Net weight (KG)	720.00	Total Gross Weight (KG)	800.00		
1	PALLET	1.248 CBM	Dimension (L X W X H) ms		1.20	0.80	1.30
No. Palle	Item code	Description		Weight	Quantity Shipped		
1	C09701	Gasket 2 1/2" plain EPDM		220	3320 ✓		
2	C09700 C09703	Gasket 1 1/2" plain EPDM		1686	✓		
2	PALLET	1.248 CBM	Dimension (L X W X H) ms		1.20	0.80	1.30
No. Palle	Item code	Description		Weight	Quantity Shipped		
1	C09701	Gasket 2 1/2" plain EPDM		220	3320 ✓		
2	C09703	Gasket 1 1/2" plain EPDM		1686	✓		
3	PALLET	0.995 CBM	Dimension (L X W X H) ms		1.20	0.80	0.97
No. Palle	Item code	Description		Weight	Quantity Shipped		
1	C09698	Gasket 2 1/2" plain EPDM		190	832 ✓		
2	C09699 C09702	Gasket 2" plain EPDM		3463	✓		
4	PALLET	1.162 CBM	Dimension (L X W X H) ms		1.20	0.80	1.21
No. Palle	Item code	Description		Weight	Quantity Shipped		
1	C09698 C09701	Gasket 2 1/2" plain EPDM		170	415 ✓		
2	C09703	Gasket 1 1/2" plain EPDM		1404	✓		
3	C09696	Gasket 4" plain EPDM		589	✓		
4	C09697	Gasket 3" plain EPDM		600	✓		
Goods received in good order.				<input type="checkbox"/>			
Date of Reception of the Goods:							

Munzur
 0572805780
 28-7-22
 10:30 am



Q & A



h₂O innovation[®]

Piedmont  PWT[™]

WATER COMPANY
OF THE YEAR 2020

